# IMPROVING THE VISIBILITY AND PERFORMANCE OF PRIMAL YIELDS WITH PROTEIN OPTIMISE



**AT A GLANCE** 

**PROCESSOR SUPPLYING** 

1300+

**RETAIL STORES** 

**INCREASED RED MEAT YIELD BY APPROX** 1.9%

**INCREASED PROFIT MARGINS IN JUST** 3 MONTHS











## THE CHALLENGE

Processing thousands of carcasses per week made reporting on yields and costs difficult. The main challenges were:

**Accuracy:** being able to accurately evaluate deboning performance on primal cuts.

**Visibility:** high pig prices were impacting margins so better visibility was needed.

Data: a simpler, more collaborative way of viewing data - spreadsheets weren't enough.



## THE SOLUTION

By implementing Foods Connected they gained:

- Full end-to-end commercial visibility of deboning by digitising data and processes.
- An easy way to accurately create and analyse production plans and bespoke yield trees.
- Production data highlighting the inefficiencies in their deboning management and processes.



### THE RESULT

- Increased red meat yield by approx. 1.9% a 6-figure margin increase.
- Improved yields with yield tree functionality by being able to pinpoint areas for improvement.
- A true evaluation of performance with real-time dashboards and reports.

#### Get in touch



Mike McCarthy HEAD OF SUPPLY CHAIN & PROCUREMENT MIKE.MCCARTHY@FOODSCONNECTED.COM



Rachael Stoddart **BUSINESS DEVELOPMENT** 

RACHAEL.STODDART@FOODSCONNECTED.COM